Crop Net Return Prospects December 12, 2023

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Outline

- Ag Economy Barometer
- Expected Crop Prices
- Net Return Projections



Ag Economy Barometer



Ag Economy Barometer Survey Details

- Monthly survey of 400 U.S. agricultural producers, focused on major crop and livestock enterprises
 - Corn and Soybeans: 53%
 - Wheat: 14%
 - Cotton: 3%
 - Beef: 19%
 - Swine: 6%
 - Dairy: 5%



Ag Economy Barometer Survey Details (continued)

- Respondents value of farm production is greater than \$500,000.
- Do not survey the same producers each month, but characteristics of survey sample are held constant from month to month.

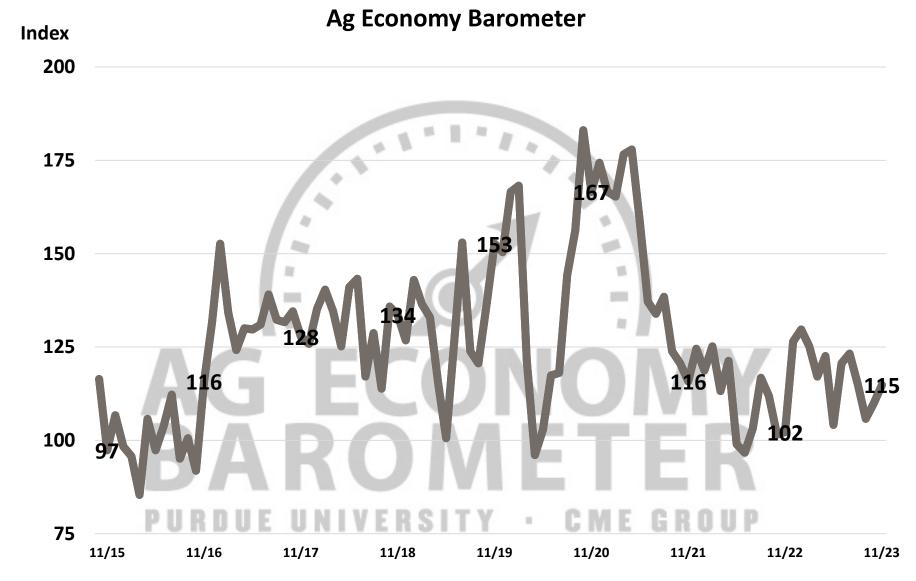


Ag Economy Barometer: November 2023



Source: Purdue University Center for Commercial Agriculture, Producer Survey, November 2023



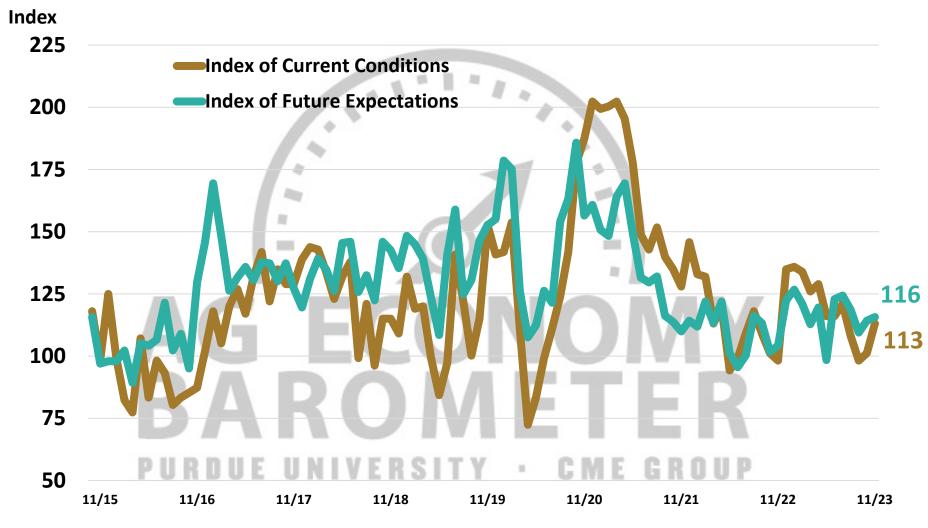


Month & Year

Source: Purdue University Center for Commercial Agriculture, Producer Survey, November 2023



Indices of Current Conditions and Future Expectations

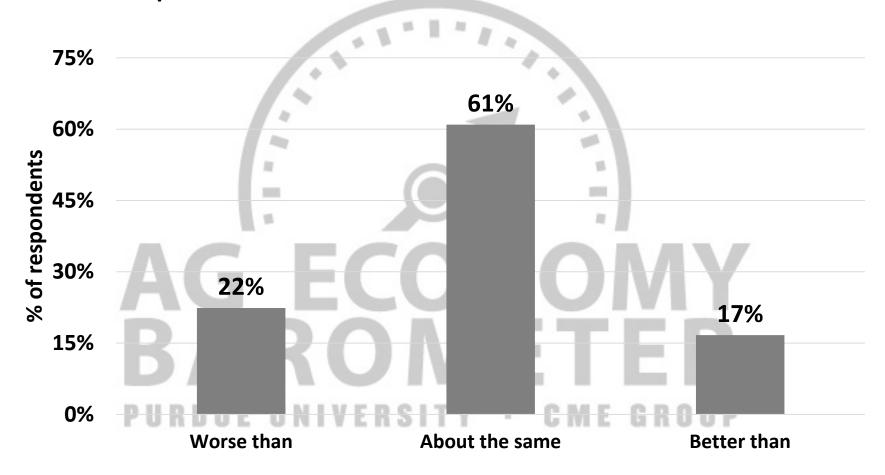


Month & Year

Source: Purdue University Center for Commercial Agriculture, Producer Survey, November 2023



As of today, do you expect your farm's financial performance in the next 12 months to be better than, worse than, or about the same as in the past 12 months?

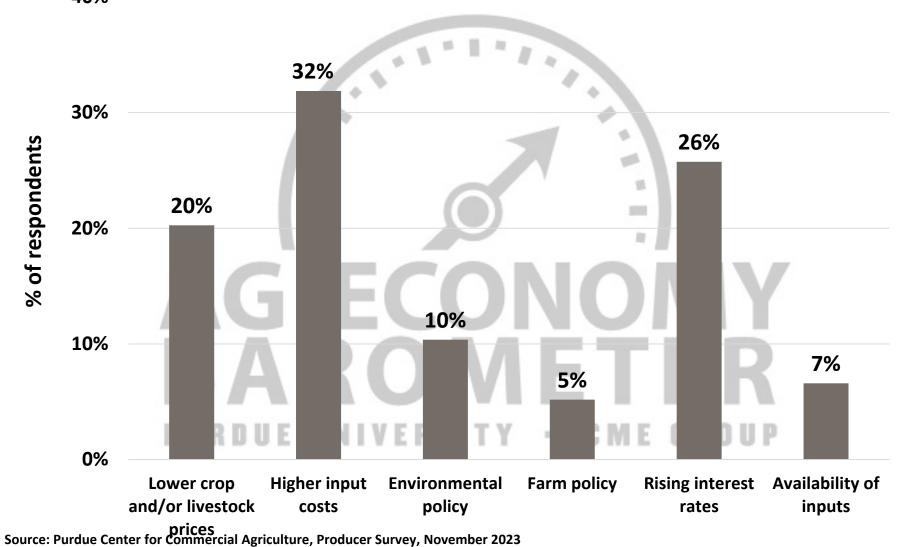


Source: Purdue Center for Commercial Agriculture, Producer Survey, November 2023



Looking ahead to next year what are your biggest concerns for your farming operation?

40%



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Expected Crop Prices



November WASDE Report: Corn % Changes from 2022/23

• Supply (23/24):

- Acreage: 7.1% increase (88.6 to 94.9)
- Yield: 0.9% increase (173.4 to 174.9); Trend = 181.5
- Production: 11.1% increase
- Demand (23/24):
 - Feed: 1.8% increase
 - Ethanol: 2.9% increase
 - Exports: 24.9% increase
- Stocks to Use: 9.9% to 14.9%
- Corn Price: \$6.54 to \$4.85 (25.8% decrease)

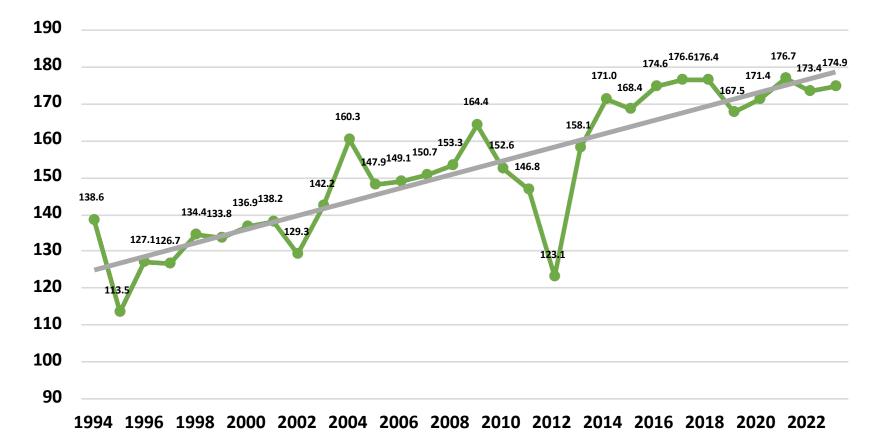
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November 2023 Corn Yield United States



Bushels per Acre



United States Department of Agriculture National Agricultural Statistics Service

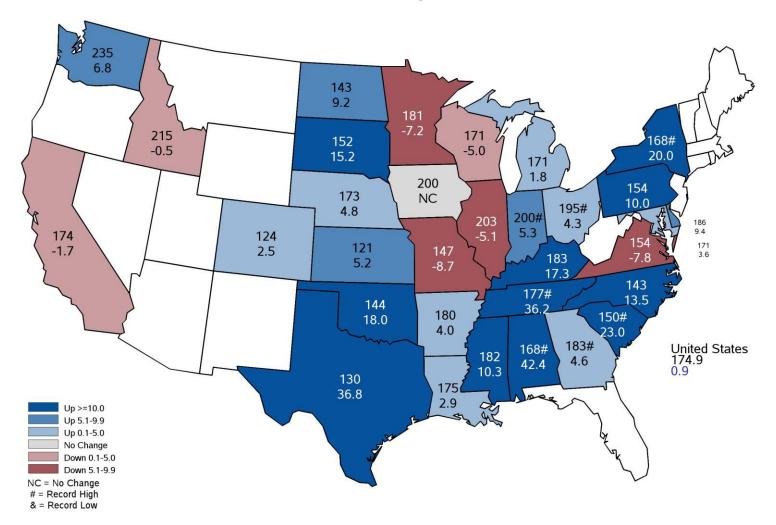
November 9, 2023



November 2023 Corn Yield



Bushels and Percent Change from Previous Year



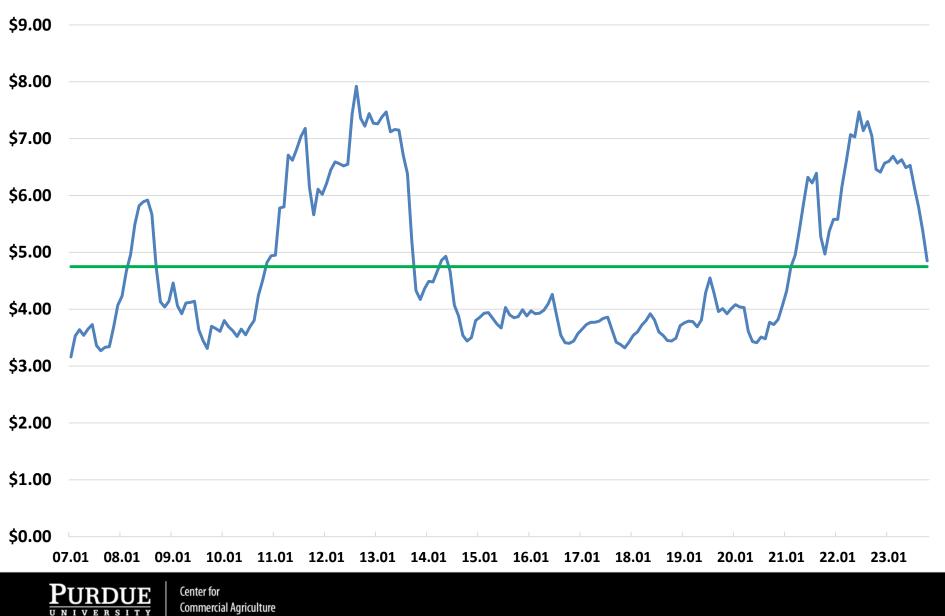
United States Department of Agriculture National Agricultural Statistics Service

November 9, 2023



Monthly Indiana Corn Prices, 2007 to 2023

—Corn Price —2007-2023 Price



November WASDE Report: Soybeans % Changes from 2022/23

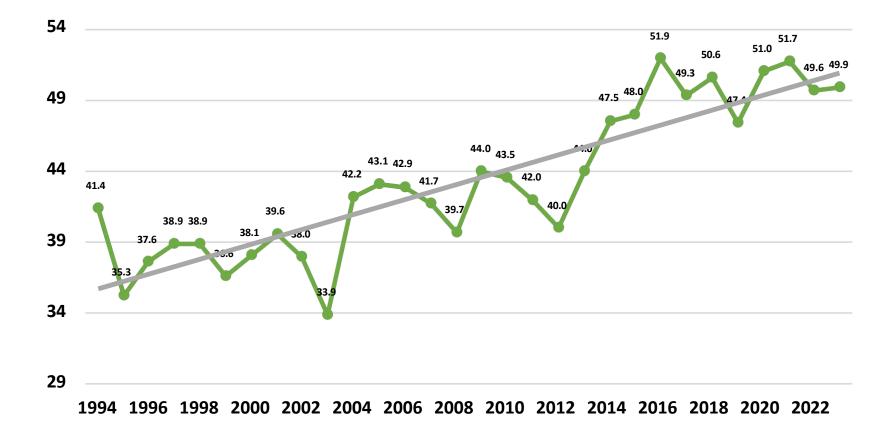
- Supply (23/24):
 - Acreage: 4.5% decrease (87.5 to 83.6)
 - Yield: 0.6% increase (49.6 to 49.9); Trend = 52.0
 - Production: 3.3% decrease
- Demand (23/24):
 - Crush: 4.0% increase
 - Exports: 11.9% decrease
- Stocks to Use: 6.2% to 5.9%
- Corn Price: \$14.20 to \$12.90 (9.2% decrease)



November 2023 Soybean Yield United States



Bushels per Acre



United States Department of Agriculture National Agricultural Statistics Service

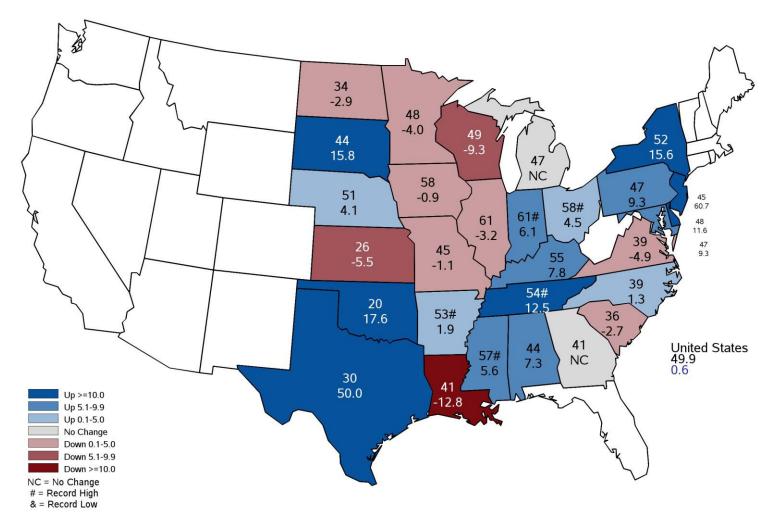
November 9, 2023



November 2023 Soybean Yield



Bushels and Percent Change from Previous Year

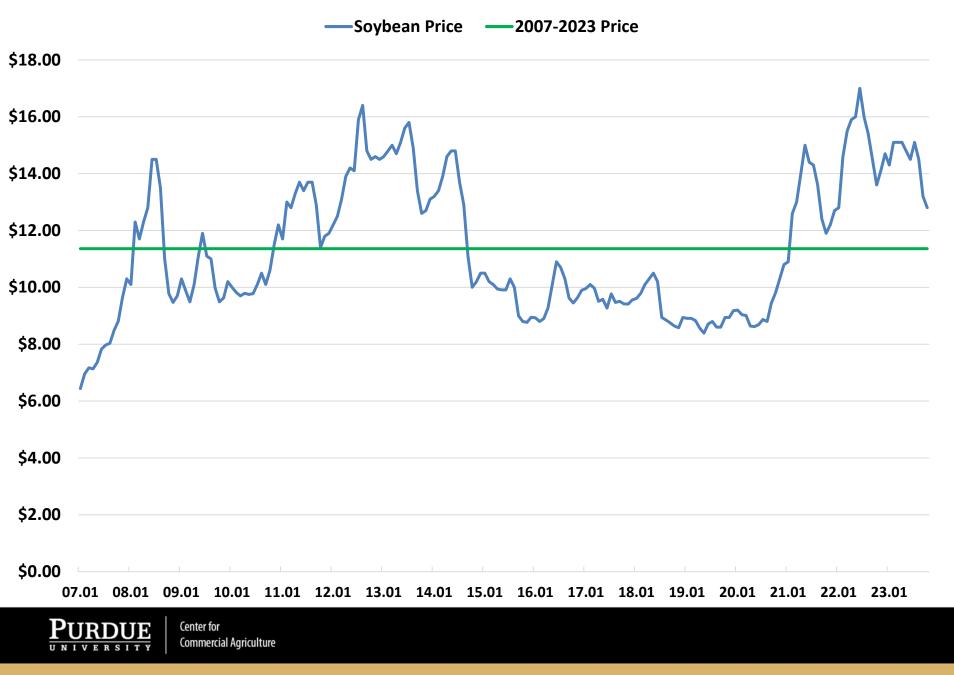


United States Department of Agriculture National Agricultural Statistics Service

November 9, 2023



Monthly Indiana Soybean Prices, 2007 to 2023



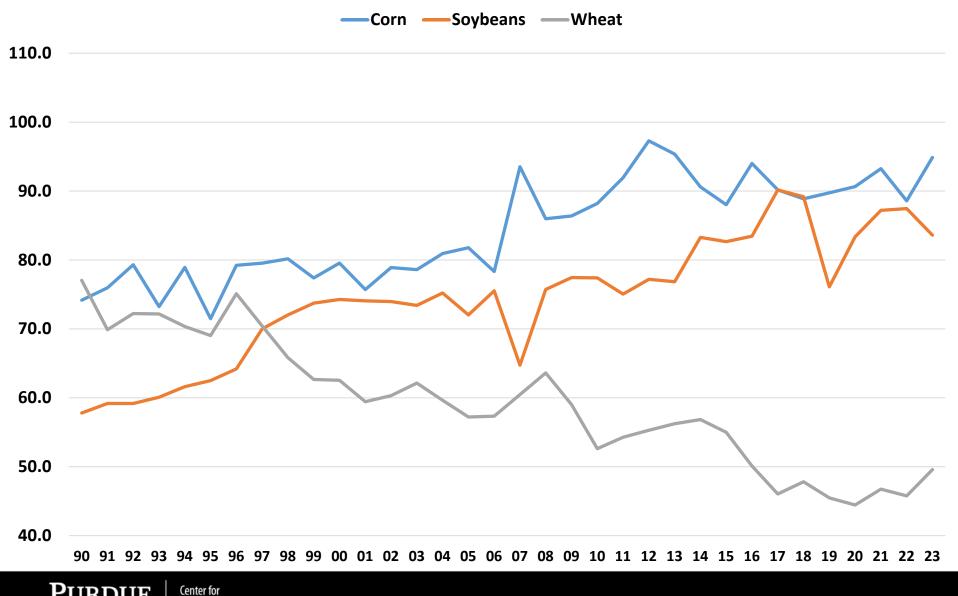
What about Prices in Fall 2024?







U.S. Corn, Soybean, and Wheat Acres (millions) Source: USDA-NASS, Quick Stats



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Fall 2024 Futures Prices (12/6) Source: iFarm Price Distribution Tool

At Expiration Probability Below	Corn (Dec)	Soybeans (Nov)
25%	4.40	11.27
50%	5.05	12.56
75%	5.78	14.01



Net Return Projections

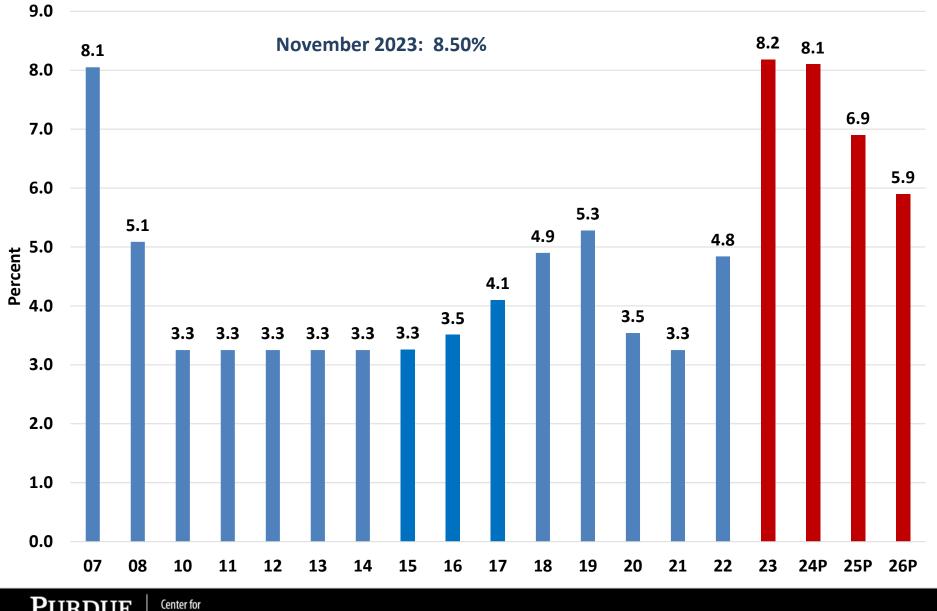


Fertilizer and Seed Costs for Rotation Corn (Average Productivity Soil)

Fertilizer —Seed **Dollars per Acre**

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Annual Prime Interest Rate Source: Federal Reserve Economic Data



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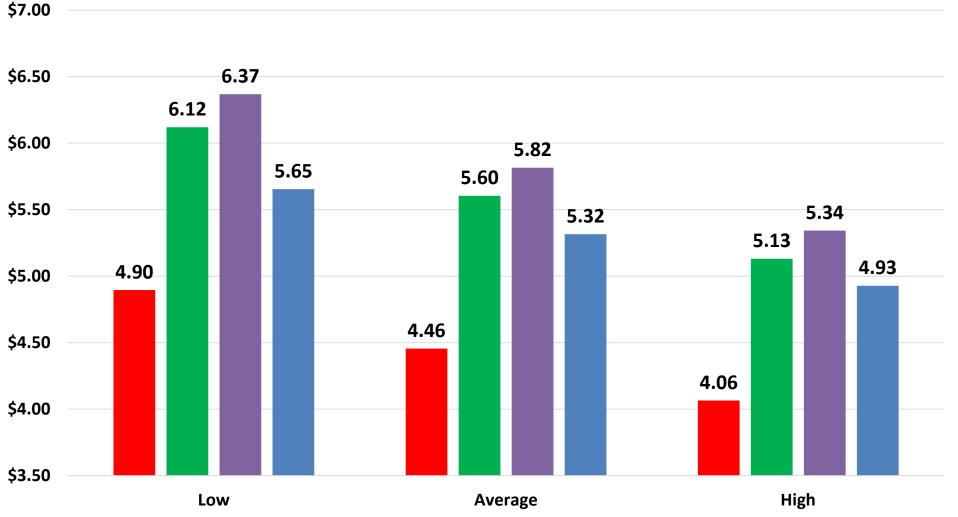
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Breakeven Prices for Rotation Corn in Indiana

2021 2022 2023 2024



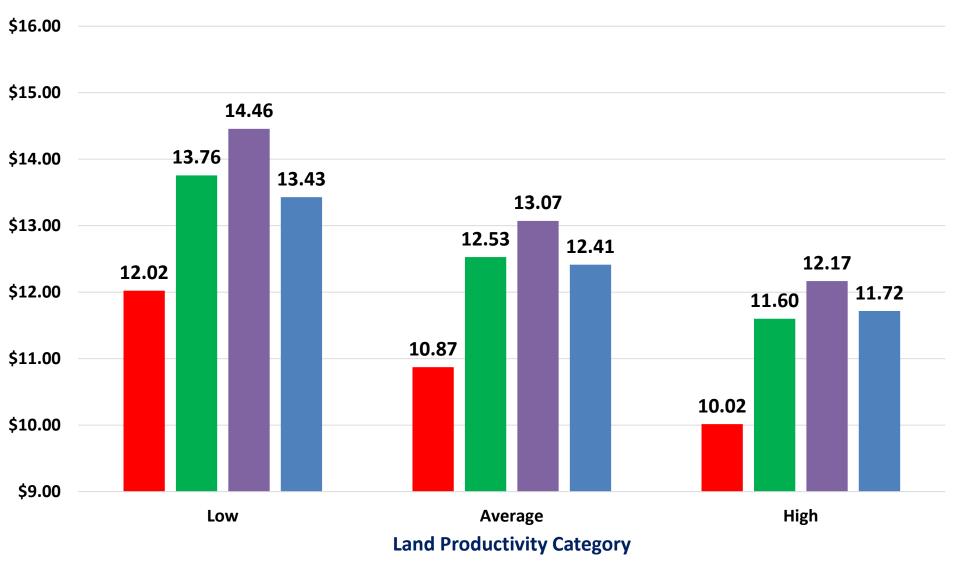
Land Productivity Category





Breakeven Prices for Rotation Soybeans in Indiana

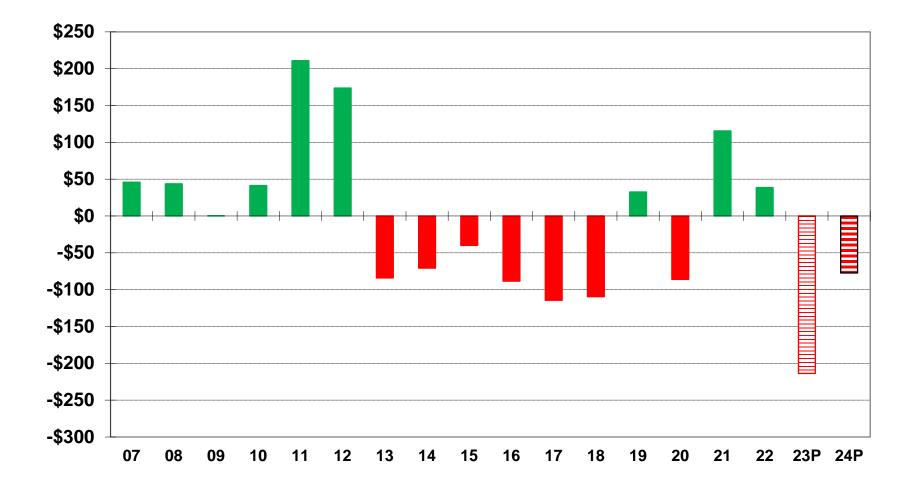
2021 2022 2023 2024







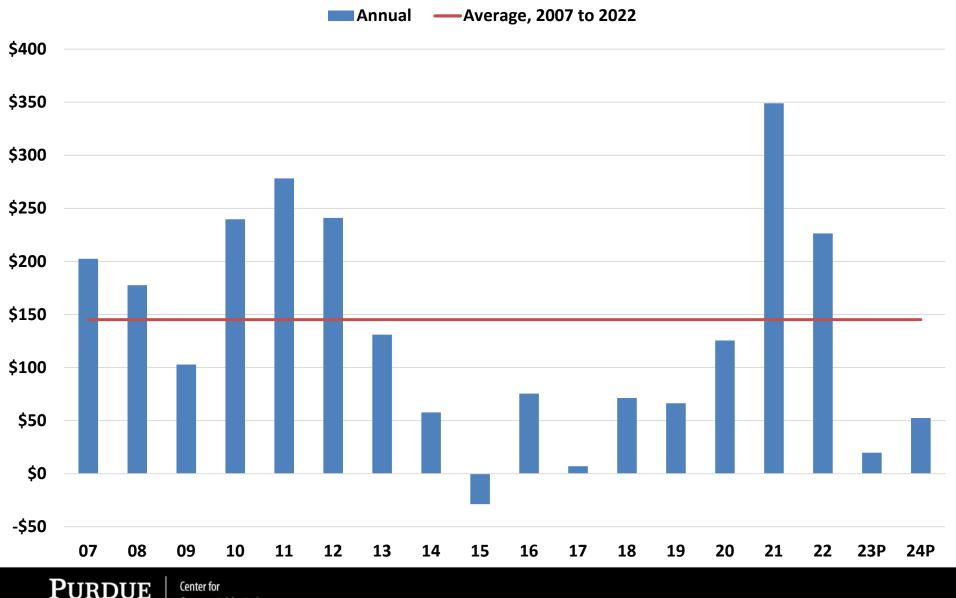
Difference in Earnings per Acre West Central Indiana (Corn Minus Soybeans)







Net Farm Income, Corn/Soybean Rotation (\$ per Acre) West Central Indiana Case Farm



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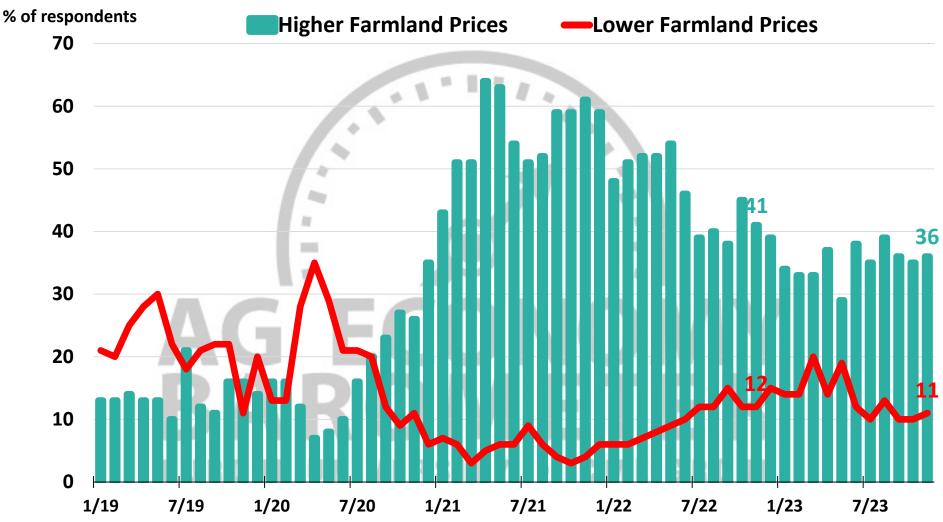


Cash Rent and Net Return to Land (\$/Acre) West Central Indiana

Net Return to Land ———Cash Rents \$600 \$509 \$500 \$356 \$400 \$331 \$300 \$200 \$100 \$0 08 09 12 13 22 23 24 07 10 11 14 15 16 17 18 19 20 21

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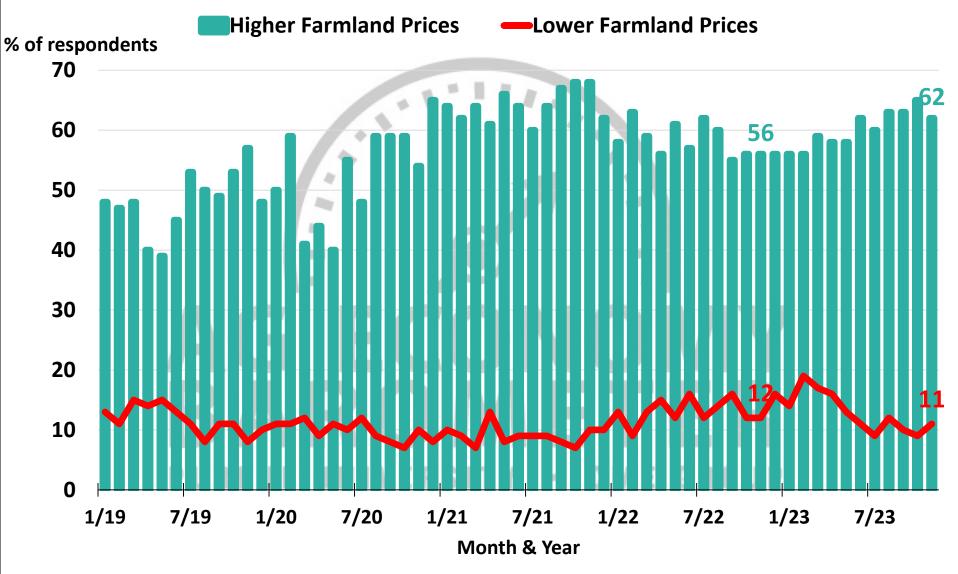
Farmland Price Expectations, 12 Months Ahead



Source: Purdue Center for Commercial Agriculture, Producer Survey, November 2023



Farmland Price Expectations, 5 Years From Now

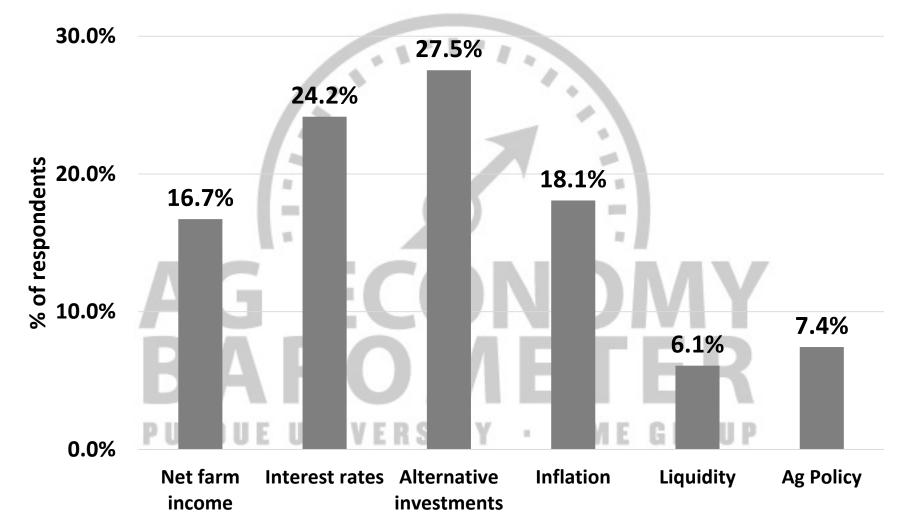


Source: Purdue Center for Commercial Agriculture, Producer Survey, November 2023

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Which of the following factors is having the most influence on farmland values in your area (check up to two items)?



Source: Purdue Center for Commercial Agriculture, Producer Survey, November 2023



Final Thoughts

- Supply
 - World Acreage
 - Crop Yields
 - Production Restrictions
- Demand
 - Domestic:
 - Feed
 - Biofuels
 - International:
 - Population and Per Capita Income



Questions, Comments <u>www.ag.purdue.edu/commercialag</u>



